

Identity Guide



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Introduction

This brand guide provides

visual identity guidelines

for the HeartSine logo and

the corporate brand.

Protecting the integrity of

the brand is important to

ensure customer recognition.







2 color logo with tag line

(A)



2 color logo without tag line

(B)



Black and white logo with tag line

(C)



Black and white logo without tag line

(D)



Reverse (white) logo with tag line

(E)



Reverse (white) logo without tag line

(F

The HeartSine logo includes three visual elements: the symbol, the logotype and the company tag line (Inventor, Innovator, Lifesaver).

The standard and preferred use of the logo is with the tag line (A); however, using the logo without the tag line (B) is acceptable.

The size and proportions of the elements have been carefully considered, so it is important to follow these guidelines to maintain the integrity of our identity. The registered trademark symbol [®], which indicates a U.S. registered trademark, should always appear next to HeartSine in the logo.

Logo Options

Three versions of the logo are available for use (with and without the tag line):

- Original two-color version (A and B)
- Black and white version for use in black and white print ads or marketing material only (C and D)
- Reverse (white) version for use on dark backgrounds (E and F)

When using the logo against a background other than white, the two-color logo should be used wherever possible. In the cases of very dark backgrounds, the reverse white logo should be used.

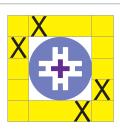
Only original logo files provided by HeartSine should be used.



(G)



(H)



(1)



Logo Placement

To ensure prominence of the logo, a minimum clear space must surround each side of the logo (G). This space should be clear of any words or material. The minimum clear space around the logo is X on all sides, where X is equal to one-third the height of the logo. Do not place graphics, type, photographs, or illustrations inside the clear space.

In addition, to ensure legibility, the logo should be a minimum height of 10 mm for print communication materials and (30) pixels for onscreen use (H).

Using the Symbol

It is acceptable to use the HeartSine symbol as a design element. However, a minimum clear space of X around all sides (I), where X is equal to one-third the height of the logo must surround the diameter of the symbol (as shown).

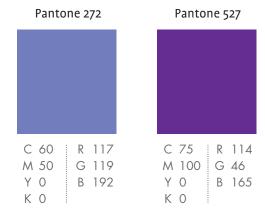


Color Palette

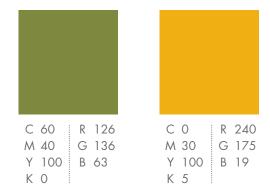
The HeartSine logo includes two colors: Pantone 272 and Pantone 527. The entire color palette used for printed and digital materials comprises four colors as shown.

Please note that actual Pantone colors may appear differently than those shown here.

Logo Colors



Additional Branding Colors





Typeface

The Profile font family (Open Type is preferred for cross platform use) has been used in all printed and digital material to maintain our visual identity. These fonts must be used in all company and product printed material, as well as on HeartSine promotional and advertising materials.

In the event Profile is not availabe for digital use please substitute with the Arial family.

PROFILE FAMILY

Profile Light

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (! (a) # \$ % ^ & * _ +)

Profile Regular

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (! a) # \$ % ^ & * _ +)

Profile Regular Italic

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (!@ # \$ % ^ & * _ +)

Profile Medium

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (! @) # \$ % ^ & * _ +)

Profile Bold

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (! @) # \$ % ^ & * _ +)

Profile Bold Italic

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z a b c d e f g h i j k l m n o p q r s t u v w x y z 1 2 3 4 5 6 7 8 9 0 (! @ # \$ % ^ & * _ +)





Trademark Symbols

HeartSine Technologies owns the following trademarks:

- HeartSine® (Registered Trademark)
- samaritan® (Registered Trademark)
- CPR Advisor[™] (Trademark)
- Pad-Pak[™] (Trademark)
- Pediatric-Pak™ (Trademark)
- Saver EVO® (Registered Trademark)
- SCOPE™ (Trademark)

When appearing in text content, the applicable trademark symbol should be shown on the first appearance of the trademarked text in a document or on a web page. The trademark symbols can be left off the remaining appearances.





Company & Product Names

To ensure the integrity of the HeartSine brand, it is important that all the names are spelled properly and that the upper and lower case usage are strictly followed.

The correct spelling and usage of company and product names, include:

- HeartSine® Technologies or HeartSine
- samaritan® PAD 300P (also can be called SAM 300P*)
- samaritan® PAD 350P (also can be called SAM 350P*)
- samaritan® PAD 360P (also can be called SAM 360P*)
- samaritan® PAD 500P (also can be called SAM 500P*)
- samaritan® PAD Trainer
- CPR Advisor[™]
- Pad-Pak[™]
- PDU 400
- Pediatric-Pak™
- Saver EVO[®]
- * It is acceptable to use the abbreviated name when the name is repeated over and over as on a web site or in a user quide.

The following are common mistakes that must be avoided:

CORRECT USAGE	INCORRECT USAGE
HeartSine®	Heartsine
samaritan®	Samaritan
CPR Advisor™	CPR advisor
Pad-Pak™	Pad Pak, Pad Pack, Pad-Pack, PAD-PAK, PAD-Pak
Pediatric-Pak™	Pedatric Pak, Pedatric Pack, Pediatric-Pack, Ped-Pak, PED-PAK, Pead-Pak, Pead-PAK
Saver EVO®	Saver evo, Saver Evo, SAVER EVO, saverEVO
SCOPE™	Scope, scope





Press Releases

When HeartSine is mentioned in any press release, the first appearance should always read HeartSine Technologies. Thereafter, referring to the company as HeartSine is acceptable.

All product names should follow the correct usage and trademarks should be cited in the previous sections.

Press releases making any claims regarding HeartSine products must include the standard "About HeartSine" text provided by the company, and must be approved by HeartSine prior to release. For approvals, please submit the final press release to:

marketinga)heartsine.com

Please allow 48 business hours for approval.



HeartSine Appo

Belfast, Northern Ireland & New

personal and public access defibi Regulatory Affairs. Based in the HeartSine's global quality, regul

Phillips is a seasoned medical te product design, project manage in such diverse fields as medica and maintenance, and shipbuil

"This senior executive appoint improvement, compliance and growth of our global business bring his depth of experience organisation."

Prior to joining HeartSine, Pl consulting company and hel within the medical device in a dozen medical products e Millennium Product award received The Queen's Awa business by the UK govern

A co-author on a number of Phillips has advanced engi engineer. He was awarde

Press Release



Press Release

For Immediate Release

HeartSine Appoints Vice President of Quality and Regulatory Affairs

Belfast, Northern Ireland & Newtown, PA – 3 May 2014 – HeartSine Technologies, a world leader in personal and public access defibrillators, has appointed Paul Phillips as Vice President of Quality and Regulatory Affairs. Based in the company's Northern Ireland manufacturing facility, Phillips will lead HeartSine's global quality, regulatory and compliance teams in Europe and the U.S.

Phillips is a seasoned medical technology industry executive with over 35 years of experience in product design, project management, product support, quality systems, and regulatory compliance in such diverse fields as medical devices, avionics system design and assessment, helicopter design and maintenance, and shipbuilding.

"This senior executive appointment is a key aspect of HeartSine's commitment to constant quality improvement, compliance and vigilance," says HeartSine CEO Declan O'Mahoney. "As the rapid growth of our global business continues in both existing and new regulatory environments, Paul will bring his depth of experience to maintain a vigilant and compliant culture throughout the

Prior to joining HeartSine, Phillips established and led a medical device design and regulatory consulting company and held executive management, engineering and quality/regulatory positions within the medical device industry. He has led design teams in the development and launch of over a dozen medical products ensuring compliance for global markets. Two of the products received the Millennium Product award for innovation by the British Design Council, and one of the businesses received The Queen's Award for Enterprise International Trade, the highest honour given to a business by the UK government.

A co-author on a number of patents in the areas of ECG, diagnostic software and sleep analysis, Phillips has advanced engineering degrees from both Cambridge and Cranfield and is a chartered engineer. He was awarded the MBE in the 1995 honours list.

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Authorized Distributor Program

HeartSine's Authorized Distributor program ensures that the integrity of our brand is adhered to across all marketing and promotional materials used and/or developed by our Authorized Distributor channel, as well as a way to deter unauthorized resellers from unfairly competing with our Authorized Distributors by selling below Minimum Advertised Price (MAP.)

Authorized Distributor Logo

An Authorized Distributor logo has been developed to enable customers to easily identify resellers who are permitted by HeartSine to sell our products. The logo is copyrighted by HeartSine, and can only be used by the Authorized Distributor with permission from HeartSine.

Any HeartSine Authorized Distributor may display the Authorized Distributor logo as long as the Authorized Distributor is adhering to all the terms and conditions outlined in the Authorized Distributor Agreement (also known as the Channel Distributor Agreement), including the MAP. Upon termination of the agreement, the Authorized Distributor must immediately discontinue use of the logo.

HeartSine strongly encourages any Authorized Distributor to display the Authorized Distributor logo on web sites on which HeartSine products are offered.





Authorized Distributor Programs continued



2 color logo

(J)



Black and white logo

(K)



Reverse (white) logo

(L)

Logo Options

Original logo files are provided by HeartSine and should always be used.

Three versions of the logo are available for use:

- Original two-color version (J)
- Black and white version for use in black and white print ads or marketing material only (K)
- Reverse (white) version for use on dark backgrounds (L)

When using the logo against a background other than white, the two-color logo should be used wherever possible. In the cases of very dark backgrounds, the reverse white logo should be used.



AUTHORIZED DISTRIBUTOR

(N)

(M)

= Clear space

10 mm

30 bx

Logo Placement

To ensure prominence of the logo, a minimum clear space must surround each side of the logo (M). This space should be clear of any words or material. The minimum clear space around the logo is X on all sides, where X is equal to one-third the height of the logo. Do not place graphics, type, photographs, or illustrations inside the clear space.

In addition, to ensure legibility the logo should be a minimum height of 10 mm for print communication materials and (30) pixels for onscreen use (N).

When using the logo on the same page as the Authorized Distributor's own logo, the Authorized Distributor logo must be *clearly subordinate* in size and placement to the Authorized Distributors logo.





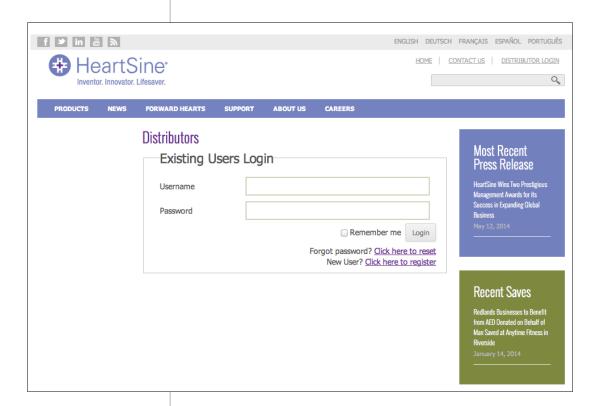
Distributor Portal

HeartSine offers a Distributor Portal to provide our Authorized Distributors with all the digital and source material needed to market HeartSine products. The Distributor Portal is password-protected, and provides Authorized Distributors with access to material for their specific country and/or region.

The registration/log-in page for the Distributor Portal can be accessed at:

http://heartsine.com/distributors.

For access to the portal, each user must register and receive approval from HeartSine. Approvals may take up to 24 business hours after registration.





Product Documentation

HeartSine makes its product documentation available in English to Authorized Distributors in two ways:

- As printed material—which can be ordered through your sales channel for a small fee—that contains an Authorized Distributor box in which a stamp or sticker can be placed
- As digital files, available as a low-res web file, high-res desktop
 printer file and high-res print-ready file, that contains an Authorized
 Distributor box in which the distributor's logo can be placed

For distributors who need localized documents with translated content, HeartSine will provide Adobe InDesign files upon request. The text may be replaced with text that has been translated directly from the original material to another language. The translation should be a direct translation of the original content; without changing the exact meaning and context.

Alternatively, HeartSine can provide print-ready translated documents (using translated content provided by the distributor, or obtaining the translated document from the company's translation provider) for a small fee that is based upon the services provided.





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Distributor Portal

continued

Photography

HeartSine makes a variety of photographs and illustrations available to Authorized Distributors for use in web sites and promotional material featuring HeartSine products. This material includes: product photos, photos of the product in use, and line drawings illustrating the steps to use an AED.

Only HeartSine provided product photographs and illustrations may be used in web sites, digital material and printed material. Any other product photographs must be approved by HeartSine before use.

The product photographs used should be of the most current product, and should be of the exact product sold by the distributor. Since the faceplates on the same product models differ according to regions, distributors should use only those product photos provided in their distributor portal.





HeartSine

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Web Sites

Web sites owned and operated by HeartSine Authorized Distributors should have a look and feel unique to the Authorized Distributor. The web site should not seek to copy or mimic the HeartSine brand so that visitors to the site may mistake the site for a HeartSine-owned site.

All HeartSine products and logos used on an Authorized Distributor web site must be current and adhere to the guidelines outlined in this document.

HeartSine retains the right to use all HeartSine domains (www.heartsine.xxx). The HeartSine domain name should never be used by any Authorized Distributor.

www.heartsine.xxx



www.heartsine.com





Lifesaving, Pure and Simple

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